



**Nevada FBLA-PBL, Inc.**  
Board of Trustees Meeting  
November 19, 2021 | 3:30 p.m. | Virtual

**Minutes**

**Call to Order:**

The meeting was called to order at 3:41 p.m. by Board Chair Jeremy Tiedt.

**Roll Call:**

Roll Call indicated that the following board members were present:

Jeremy Tiedt, Board Chair  
Cameron Lee, State President  
Patti Buono  
Cheryl Burns, UNLV  
Kelly Compton  
Alexandra Liebman  
Mike Oechsner, Executive Director

The following staff member was present:

Jane Werner, State Adviser

**Approval of Minutes of June 18, 2021:**

Decision:

Mike Oechsner moved and it was seconded to approve the minutes as presented. The motion was adopted unanimously.

**Report from the State President**

Discussion:

Cameron Lee reported that the State Officers are currently working on chapter visits especially in the northern and eastern regions. Contacts are being made through emails and social media. The State Officers have also been working on competition resources and have five videos prepared for us by students and advisers.

Cameron Lee also said that a middle school was spotlighted in West Career Today's Business Leader publication with a picture on the front cover. State Officers are also promoting the upcoming Heroic Fall Leadership Experience which will be an in-person event in Reno, Las Vegas, and Elko on December 1-3.



### **Nevada Department of Education Update:**

#### Discussion:

In Kristina Carey's (NDE CTSO Liaison) absence, Mike Oechsner, Executive Director, shared several updates from the Department of Education. Programs of Study will be transitioning from 3 years to 2 years. Also, every approved CTE approved course will have a designated CTSO assigned to the course by DOE. Mike Oechsner said that there were about ten courses that overlapped with two different CTSOs and those courses may choose which CTSO to join.

### **Management Team Update:**

#### Discussion:

Mike Oechsner, Executive Director reported on the Management Team Update. Because of the management team's ability to adjust during the year, the association ended with a \$11,086 loss which was much less than many other CTSOs. The goal moving forward is to rebuild the reserve and increase cash flow. Recovering membership from COVID-19 continues to be a priority. Nevada FBLA has a strong state officer team this year and they continue to undergo training.

Mike Oechsner stated that communication with advisers would be improved this year with monthly scheduled Adviser Huddles and weekly email updates. Nevada FBLA is excited to participate in live events and is planning for in person events continues including adviser conference, fall officer experience and a fall/winter leadership experience for members.

Mike Oechsner earlier welcomed the new board members and stated that ideally, we would add 1 or 2 industry representatives in finance and/or marketing. Current FBLA membership is 466 in 7 chapters and in the Middle Level there are 42 members in 3 chapters.

Patti Buono stated that one of her students has sponsored a bylaw amendment to add a new position to the state officer team: Vice President of the Middle Level. Patti Buono as the question as to whether or not a middle school student could run for state office at this year's State Business Leadership Conference.

### **Finance Update:**

#### Discussion:

Mike Oechsner began finance discussion saying that the budget was written and approved as if the pandemic was over. Adjustments were made throughout the year to scale expenses as appropriate and necessary.



The financial statements were shared. As of end of the fiscal year, June, 2021, they indicated the following:

Total Income:	\$64,447
Total Expenses:	\$75,533
Net Loss:	<\$11,086>

Checking Balance:	\$47,762
Money Market:	\$8,093
Restricted Funds:	\$8,174

Mike Oechsner stated that the association was in a strong cash position to navigate the year and that TRI did return \$4,300 in unused travel money to the association.

### **2021-2022 Budget Approval**

#### Discussion:

Mike Oechsner presented the 2021-2022 for board approval. The budget assumes a 70% recovery of what was lost during the pandemic period.

#### Decision:

Kelly Compton moved and it was seconded to approve the 2021-2022 budget. The motion was adopted unanimously.

### **TEAMTRI Agreement**

#### Discussion:

Mike Oechsner presented the 2021-2022 TEAMTRI Leadership Services Agreement for approval and noted that the contractual amount shows an 8% voluntarily decreased by TEAMTRI by providing several services as complimentary.

#### Decision:

Kelly Compton moved and it was seconded to approve the agreement as presented. The motion was adopted unanimously with Mike Oechsner abstaining.

### **Other Business:**

#### Discussion:

Patti Buono asked if Chapter Grants could be reinstated in the budget at some point especially for new middle level chapters. Mike Oechsner stated that grants was for new chapters were still in the budget but adding those back in the budget along with college credit for officers were priorities.



The question was asked if state officers had the option to pay for the one credit if they were interested. Jeremy Tiedt will check with his development contact to see if a donation to cover the college credit for officers is an option.

**Next Meeting:**

Decision:

The next virtual meeting will be on January 7, 2022 at 3:20 p.m. A meeting in May 2022 will be held in Las Vegas.

**Adjournment:**

Mike Oechsner moved to adjourn the meeting at 7:15 p.m.